



Automobili Lamborghini S.p.A.

Lamborghini Investor Field trip
June 15, 2022

Aventador LP780-4 Ultimae Roadster: Fuel consumption combined: 18.0 l/100km ; CO₂-emissions combined: 442 g/km (WLTP), Aventador LP780-4 Ultimae Coupè: Fuel consumption combined: 18.0 l/100km ; CO₂-emissions combined: 442 g/km (WLTP)



DISCLAIMER

The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Audi Group. These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast. At the time of preparing these presentations, it is not yet possible to conclusively assess the specific effects of the latest developments in the Russia-Ukraine conflict on the Audi Group's business, nor is it possible to predict with sufficient certainty to what extent further escalation of the Russia-Ukraine conflict will impact on the global economy and growth in the industry in fiscal year 2022. Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates or commodities relevant to the Audi Group or the supply with parts (especially semiconductors), or deviations in the actual effects of the Covid-19 pandemic from the scenario presented will have a corresponding effect on the development of our business. In addition, there may be departures from our expected business development if the assessments of the factors influencing sustainable value enhancement and of risks and opportunities presented develop in a way other than we are currently expecting, or if additional risks and opportunities or other factors emerge that affect the development of our business. We do not update forward-looking statements retrospectively. Such statements are valid on the date of publication and can be superseded. This information does not constitute an offer to exchange or sell or an offer to exchange or buy any securities.



Lamborghini Investor Field trip

Stefano Rutigliano | Strategy director, General Secretary

Aventador LP780-4 Ultimae: Fuel consumption combined: 18.0 l/100km ; CO₂-emissions combined: 442 g/km (WLTP)



The foundation

An outstanding vision to revolutionize the status quo



BORN AS A CHALLENGE



The creation of Lamborghini Brand

A Brand shaped on iconic models



MIURA

THE REDEFINITION OF THE
SPORTSCAR CONCEPT



ESPADA

THE FIRST GT2+2



COUNTACH

A NEW DESIGN VISION



LM002

THE FIRST SUPER SUV IN HISTORY

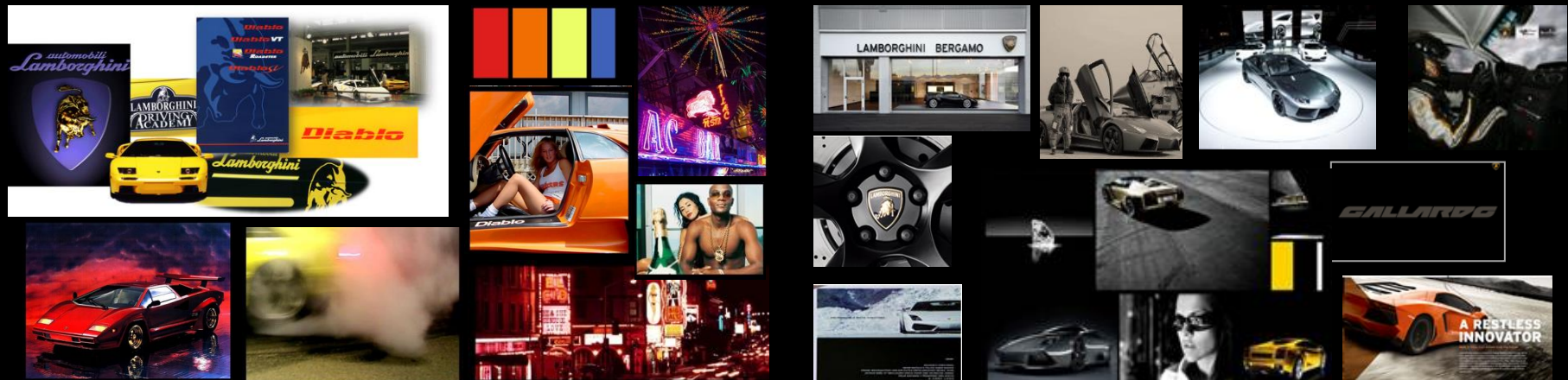
1963-1990

ICONIC MODELS PIONEERING NEW SEGMENT



Brand development

From a great name to a real Luxury Brand



1990-2000

2001-2013

NO CLEAR IDENTITY

ITALIAN
EXTREME
UNCOMPROMISING

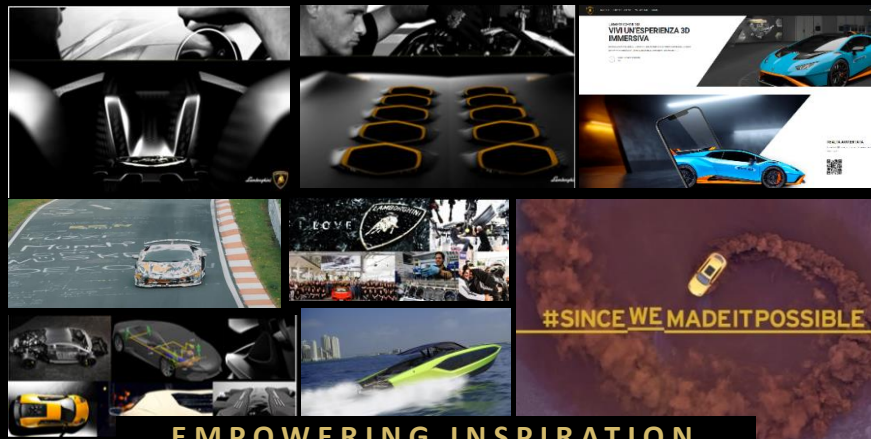
AN EXOTIC BRAND WITH
A GREAT NAME

REGAIN RESPECT WITH A SHARP MESSAGE
IN THE LUXURY SEGMENT



Brand development

Relevant for a wider audience with a strong forward looking attitude



EMPOWERING INSPIRATION

2014-2020

**VISIONARY
CUTTING EDGE
PURE**

**MORE HUMAN & SUITABLE FOR
A WIDER AUDIENCE**



DRIVING HUMANS BEYOND

2021-2030

**BRAVE
UNEXPECTED
AUTHENTIC**

**BECOME A SYMBOL OF HUMAN
PROGRESSION**

Urus: Fuel consumption combined: 12.7 l/100 km; CO₂-emissions combined: 325 g/km (WLTP); Aventador SVJ: Fuel consumption combined: 18.0 l/100 km; CO₂-emissions combined: 448 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km; CO₂-emissions combined: 332 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km; CO₂-emissions combined: 331 g/km (WLTP); Other models depicted are not available for sale.

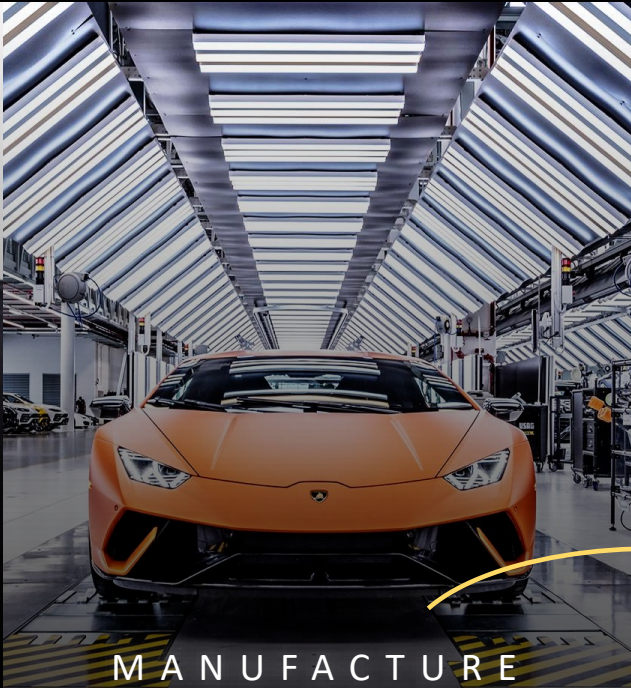


Lamborghini today

A solid company covering the full automotive value chain



DEVELOPMENT



MANUFACTURE



SALES

Urus: Fuel consumption combined: 12.7 l/100 km; CO₂-emissions combined: 325 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Other models depicted are not available for sale.



Product strategy

Two different approaches, same DNA

SUPERSPORTSCAR MODELS

Know how on powertrain,
electrification & vehicle dynamics
(performance & fun to drive)

+

Lightweight construction competences

+

Distinctive design

A PURE ITALIAN DREAMCAR

VERSATILITY MODELS

Synergies with high technological platform of the
Group as a competitive advantage

+

Lamborghini DNA: unique design

+

Vehicle dynamics
(performance & fun to drive)

+

Lightweight approach

PIONEERING NEW NICHES



An offer to satisfy a wide range of customer's needs

Maximizing the offer in line with Brand DNA

ROAD-LEGAL
MODELS

ONE
OFF



SC20

FEW OFF



COUNTACH

DERIVATES



AVENTADOR SVJ



HURACÁN STO

3 MODEL LINES



AVENTADOR



HURACÁN



URUS

TRACK MODELS



HURACÁN SUPER
TROFEO EVO2



HURACÁN
GT3 EVO



ESSENZA
SCV12

Aventador SVJ: Fuel consumption combined: 18.0 l/100 km; CO₂-emissions combined: 448 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Urus: Fuel consumption combined: 12.7 l/100 km; CO₂-emissions combined: 325 g/km (WLTP); Countach under homologation; Other models depicted are not available for sale.



Product Portfolio development

An extended derivatives strategy to optimize lifecycle management

OPEN

FUN TO DRIVE

FUN TO DRIVE /
OPEN

SPORT

SPORT / OPEN

TRACK ORIENTED

SPORT LIFESTYLE
RWD

AVENTADOR



ROADSTER



SVJ



SVJ ROADSTER



HURACÁN



SPYDER



RWD



RWD SPYDER



PERFORMANTE

PERFORMANTE
SPYDER

STO



TECNICA

Aventador SVJ Coupe/Roaster: Fuel consumption combined: 18.0 l/100 km; CO₂-emissions combined: 448 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.2 l/100km ; CO₂-emissions combined: 338 g/km (WLTP); Huracán EVO RWD: Fuel consumption combined: 13.8 l/100km ; CO₂-emissions combined: 330 g/km (WLTP); Huracán EVO RWD Spyder: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 335 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Huracán Tecnica: under homologation; Other models depicted are not available for sale.



Few off

Limited run initiatives to boost Brand and Profitability

2007
REVENTÓN

UNITS: 35



2010
SESTO ELEMENTO

UNITS: 20



2013
VENENO

UNITS: 13



2016
CENTENARIO

UNITS: 40



2019
SIÁN

UNITS: 82



2021
COUNTACH LPI 800-4

UNITS: 112

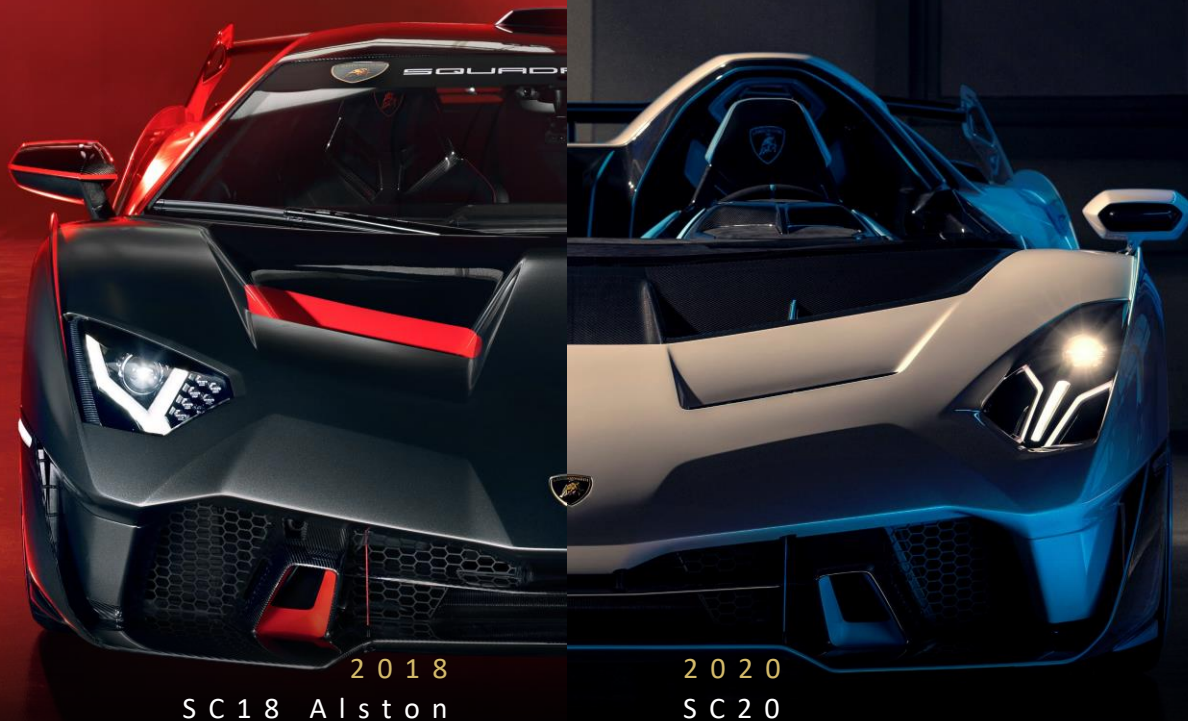


Sián: Fuel consumption combined: 19,2 CO₂-emissions combined: 447 g/km (WLTP); Countach Fuel consumption combined: 19,5 CO₂-emissions combined: 440 g/km (WLTP); Other models depicted are not available for sale.



One off

Unique manufacturing excellence

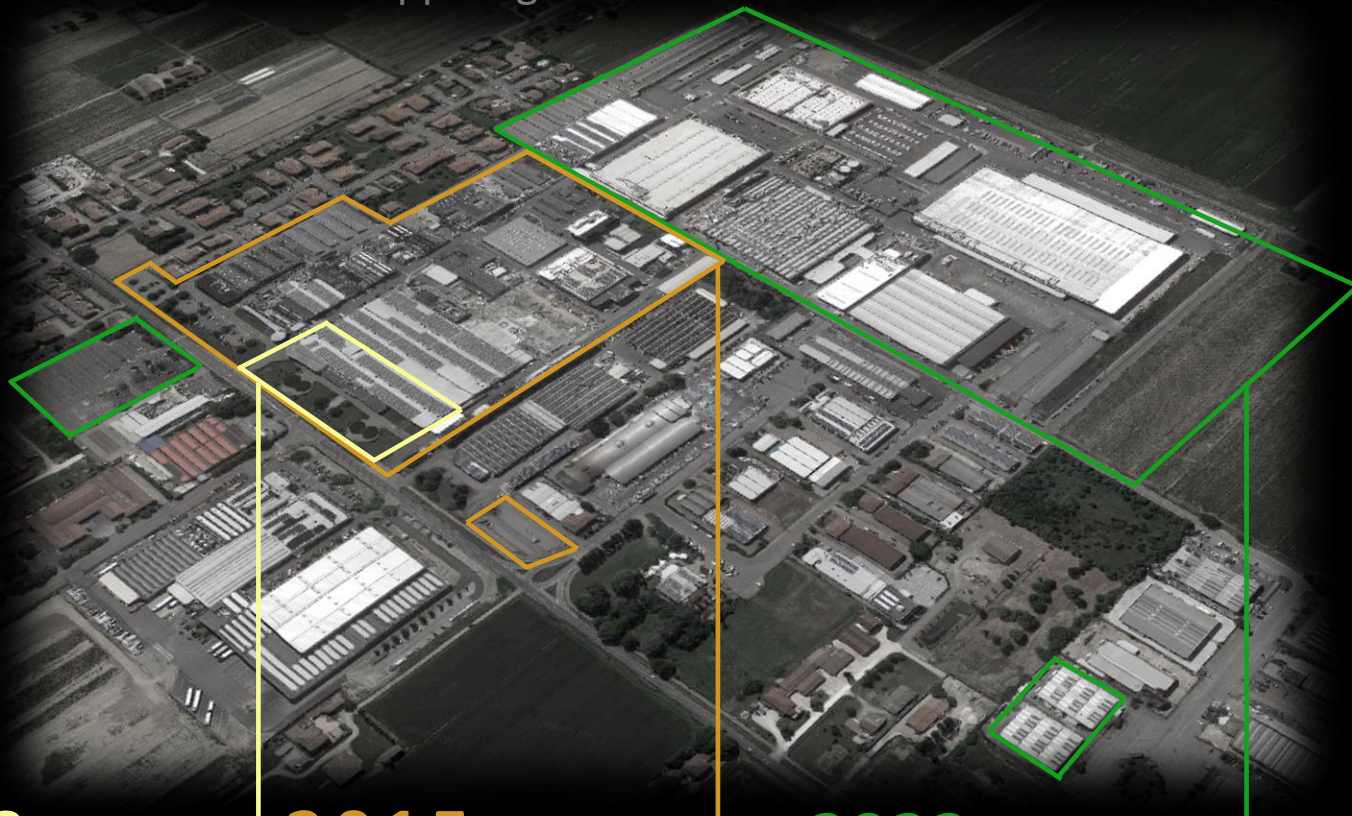


Models depicted are not available for sale.



Industrial Footprint

A significant site extension to support growth



1963

10,000 m²
108,000 ft²

2015

80,000 m²
860,000 ft²

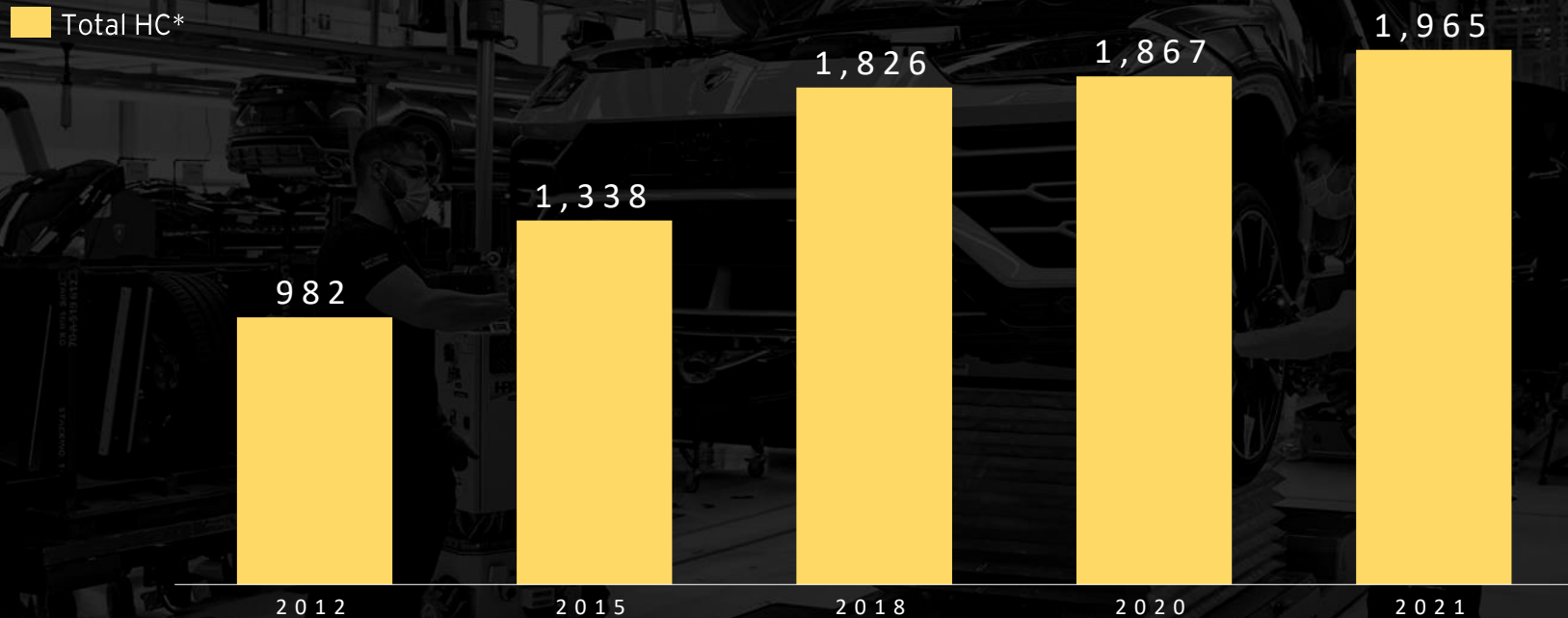
2022

172,000 m²
1,851,392 ft²



People & Organization

Headcount evolution



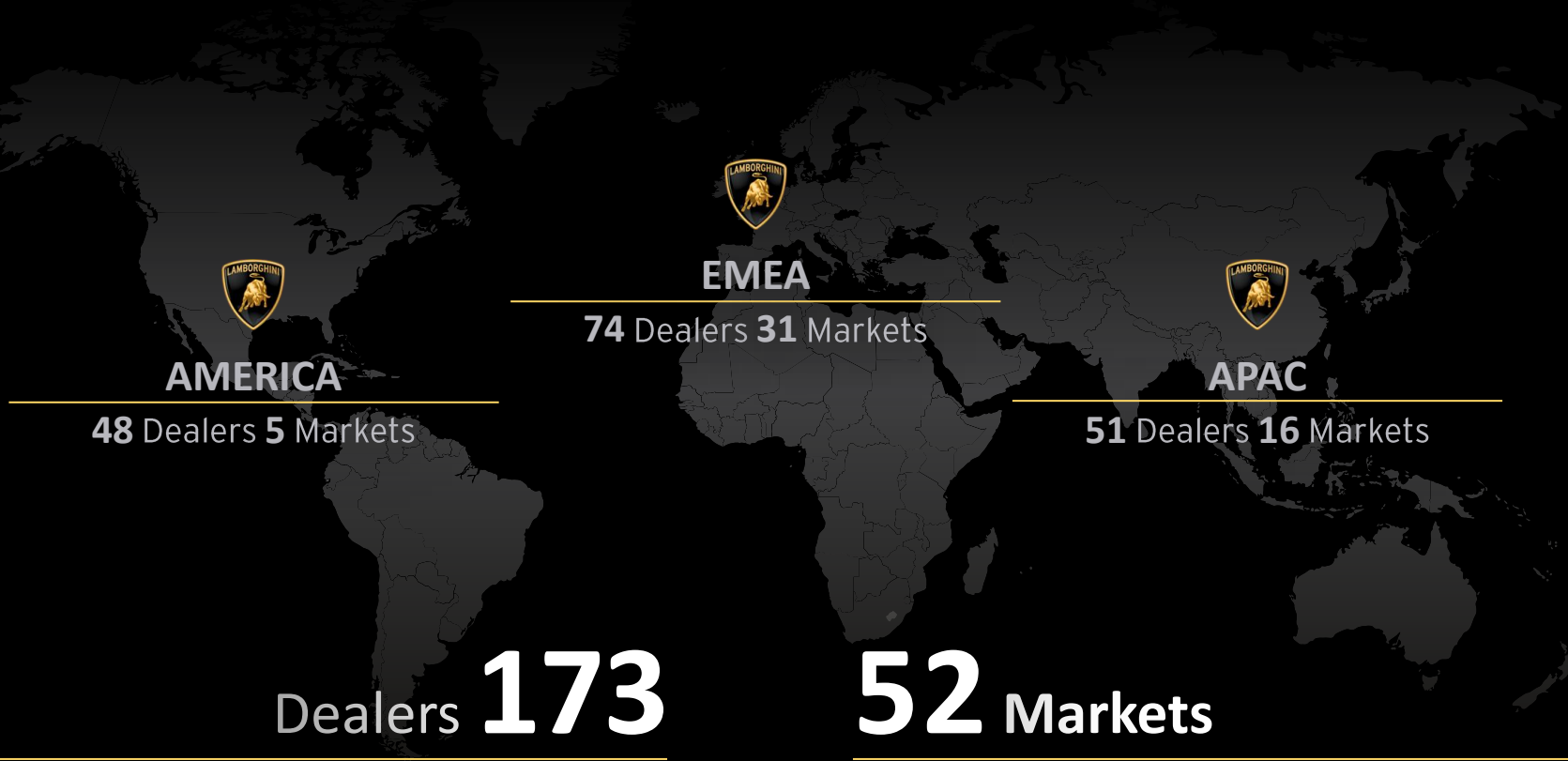
(*) Regions included

Urus: Fuel consumption combined: 12.7 l/100 km; CO₂-emissions combined: 325 g/km (WLTP)



Regional footprint

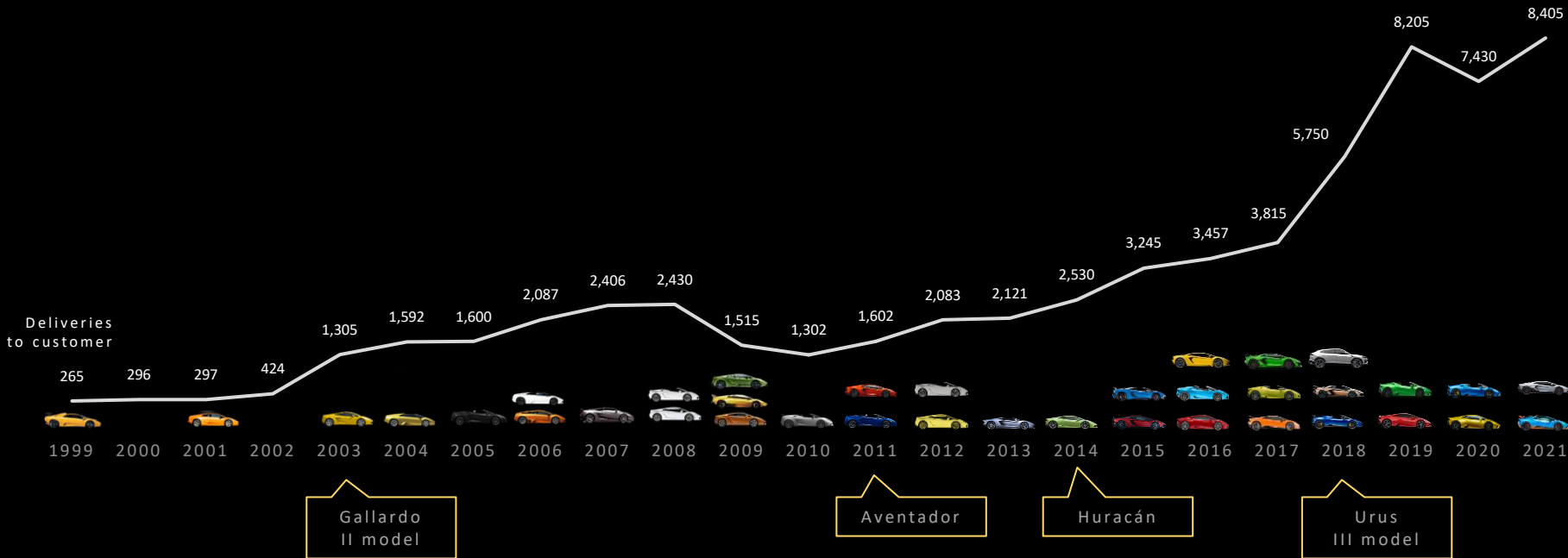
An optimal coverage of the market demand





Sales Results

Consistent growth driven mainly by the success of new models



Aventador SVJ Coupe/Roaster: Fuel consumption combined: 18.0 l/100 km; CO₂-emissions combined: 448 g/km (WLTP); Aventador LP 780-4 Ultima: Fuel consumption combined: 18.0 l/100km; CO₂-emissions combined: 442 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.2 l/100km ; CO₂-emissions combined: 338 g/km (WLTP); Huracán EVO RWD: Fuel consumption combined: 13.8 l/100km ; CO₂-emissions combined: 330 g/km (WLTP); Huracán EVO RWD Spyder: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 335 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Urus: Fuel consumption combined: 12.7 l/100 km; CO₂-emissions combined: 325 g/km (WLTP); Other models depicted are not available for sale.



Direzione Cor Tauri

A strong commitment started long ago

2015

Site CO₂
neutrality

2023

Launch the first
hybrid series car

2024

Electrify the entire
product range

2025

-50% decrease
in CO₂ emissions

>€1.8B

Investments over
five years

TECHNOLOGY TO BOOST PERFORMANCE
"DRIVE BETTER AND FASTER"





Lamborghini Investor Field trip

Paolo Poma | Chief Financial Officer, Managing Director and Board Member of Automobili Lamborghini

Aventador LP780-4 Ultimae: Fuel consumption combined: 18.0 l/100km ; CO₂-emissions combined: 442 g/km (WLTP)



Lamborghini development from 1 to 2 SSC model lines

SALES
x14

REVENUE
x21

OPERATING
PROFIT
TURNED POSITIVE

Sales 265 units
Revenue €47m
OP -€19m

DEVELOPMENT
OF THE
COMPANY

Sales 3.815 units
Revenue €1.009m
OP €52m

1999

Audi Acquisition

CARRY OVER V12 LAMBORGHINI DNA

ENHANCING V10 GROUP SYNERGIES WITH THE 2ND SSC MODEL LINE

2017

Last year with 2
SSC model lines

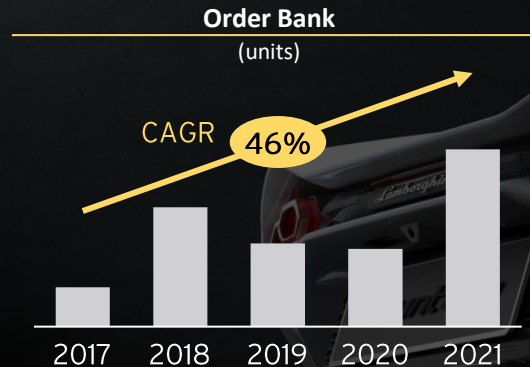


Lamborghini growth of last five years and 3rd model line SSUV

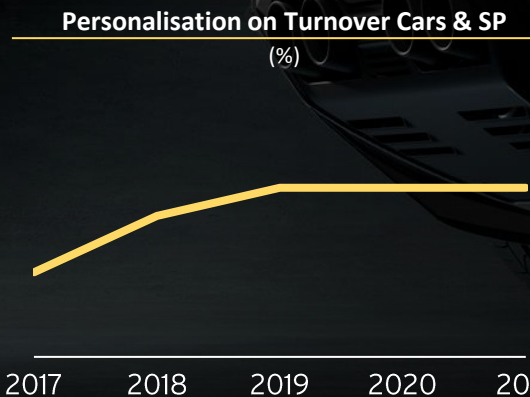
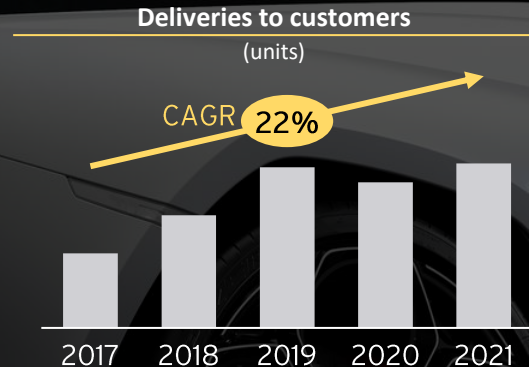




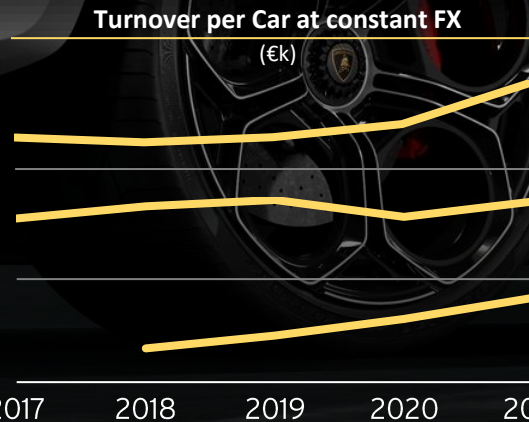
Business development & product marginality in the last five years



BRAND STRENGTH & STRONG DEMAND



PRODUCT MARGINALITY

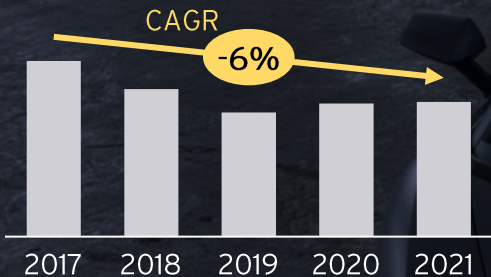




Financial sustainable growth in the last five years

Factory cost per car

(€k)



**LEAN
STRUCTURE**

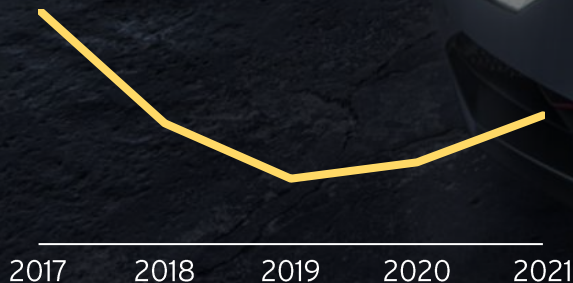
Indirect Headcount per car

(HC/car)



R&D on Turnover

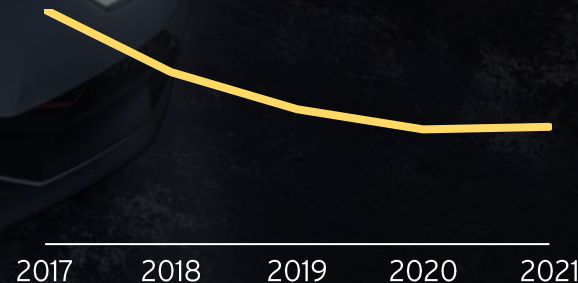
(%)



COST MANAGEMENT

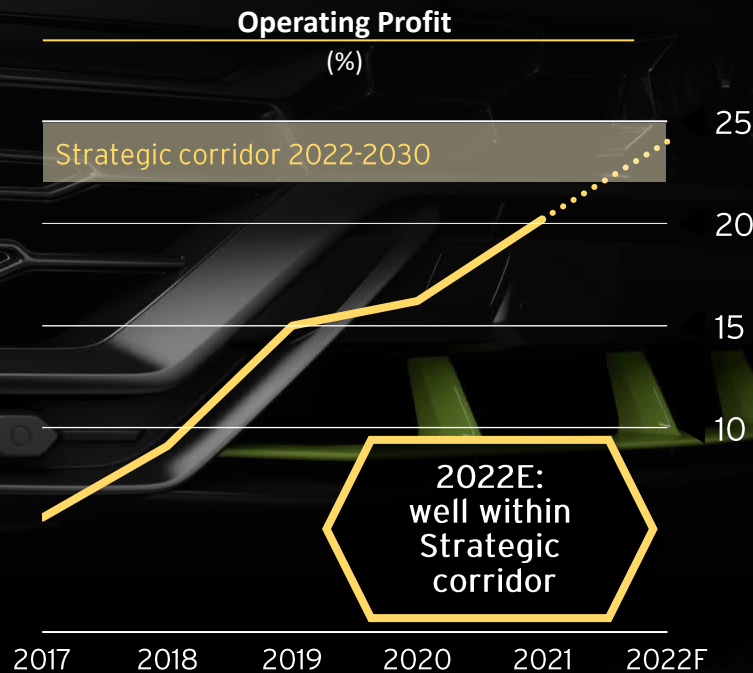
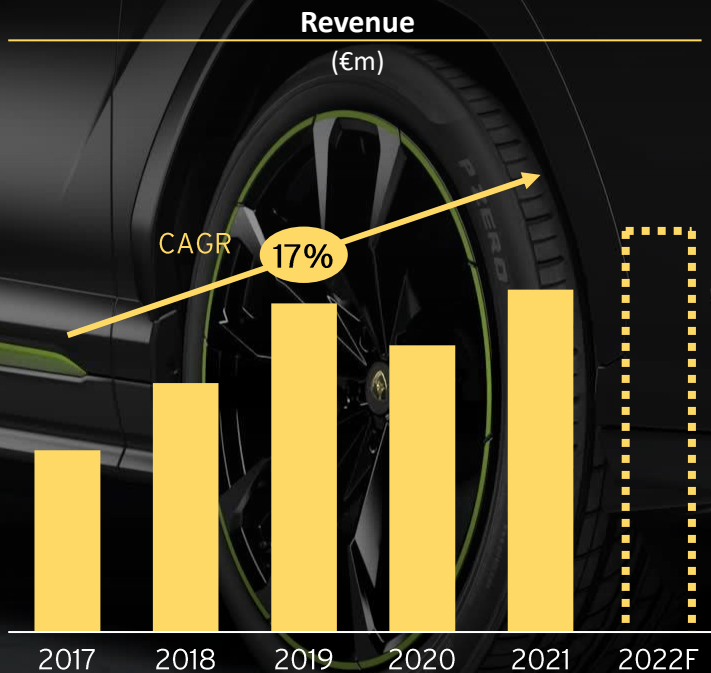
SG&A on Turnover

(%)





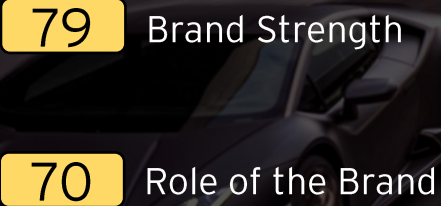
Lamborghini road to luxury profitability



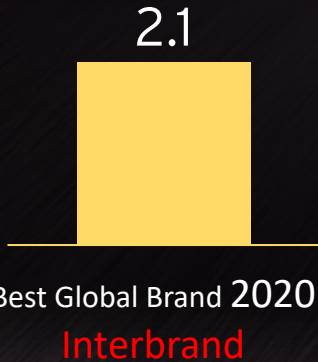
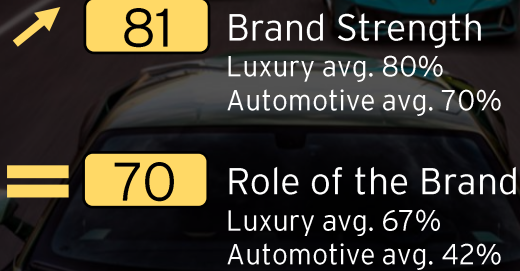


Brand value growing fast, potential through financial performance

2020 KPI



2021 KPI





Lamborghini current trading

Q1 2022 Results

best ever

**DELIVERIES
TO CUSTOMERS**
2,539 units

best ever

ORDER BANK
Covering well
into 2023

best ever

REVENUE
€592m
+13% vs 1Q 2021

best ever

RoS 30%
+2.8 ppt. vs 1Q 2021

best ever

**OPERATING
PROFIT**
€178m
+25% vs 1Q 2021

best ever



STRATEGY 2030

DIREZIONE


>10k
CARS
 yearly

PERFORMANCE

LAMBORGHINI DNA

HYBRID TRANSITION

ESG

COR TAURI BEV

INVESTMENTS

BRAND EXPERIENCE

CONNECTIVITY

CO₂ Reduction


RoS
>25%

First Hybrid
 series car
2023

Hybridization
 of whole portfolio
2024

First fully
 electric model
>2026



Lamborghini Investor Field trip

Andrea Costantini | Head of Assembly & Finishing

Aventador LP780-4 Ultimae: Fuel consumption combined: 18.0 l/100km ; CO₂-emissions combined: 442 g/km (WLTP)



Site visit

Please follow your visit-group

- ① SuperSport Cars Assembly
- ② North Project extension
- ③ Emission Test Centre
- ④ Super SUV Assembly
- ⑤ Finishing
- ⑥ Paintshop
- ⑦ New Press shop





Lamborghini Investor Field trip

Andrea Puggelli | Head of Brand Strategy & Customer Journey

Aventador LP780-4 Ultimae: Fuel consumption combined: 18.0 l/100km ; CO₂-emissions combined: 442 g/km (WLTP)



New brand positioning | A strong forward-looking attitude

The brand ID-card



V I S I O N

BEING THE LEADER OF

THE 'UNEXPECTED'

M I S S I O N

TURNING OUR VISIONARY IDEAS INTO

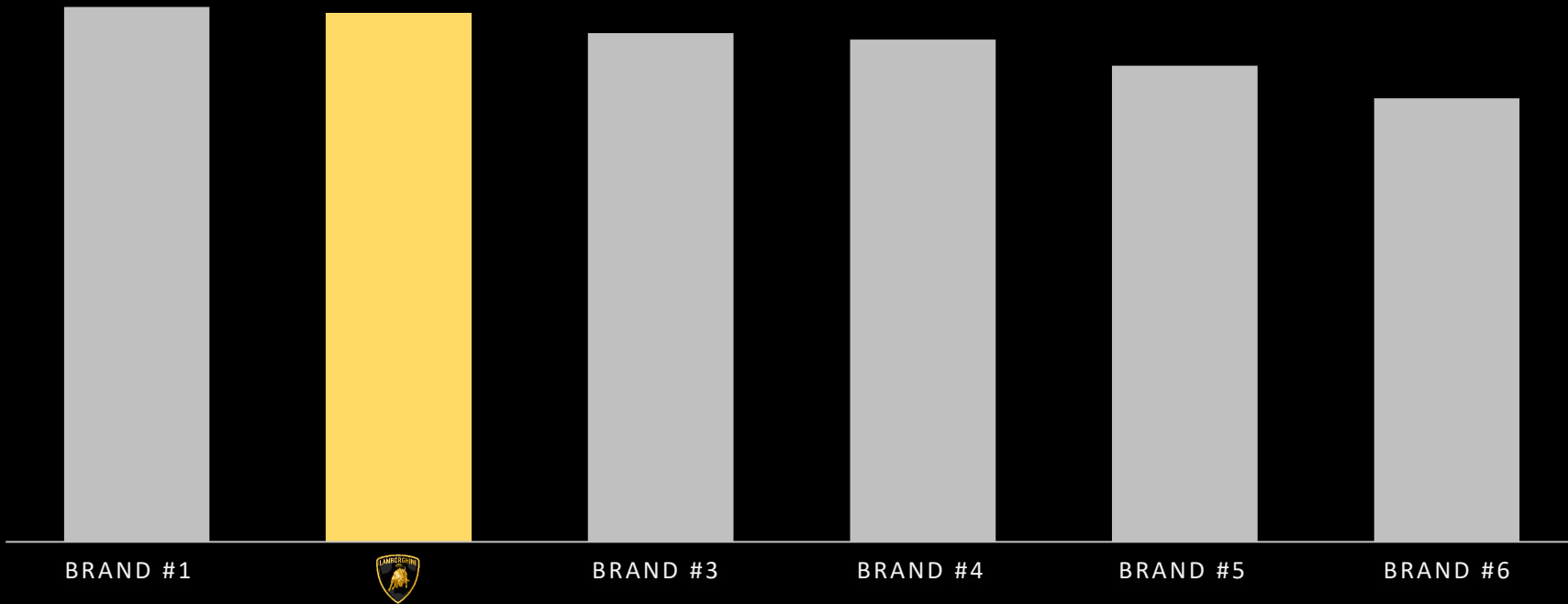
STUNNING CREATIONS





Lamborghini today | Brand Strength

Lamborghini is well positioned in terms of Brand Strength among the automotive sector





Lamborghini shows strong affinity with new generations

Leading position in communication touchpoints

SOCIAL MEDIA

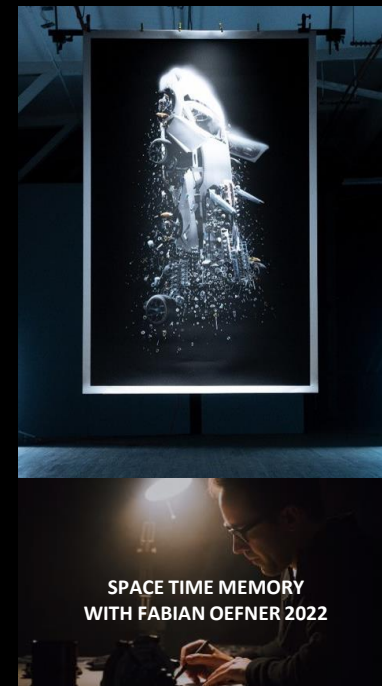
CHANNELS	FAN BASE	ESS RANKING
	31.8M FOLLOWERS	1st
	2.17M FOLLOWERS	1st
	1.89M SUBSCRIBERS	1st
	1.8M FOLLOWERS	1st
	12.95M FANS	2nd
	771K FOLLOWERS	4th

Latest update 06.2022

eSPORTS



NFT





Lamborghini customer

Design, engine and performance as main reasons to buy



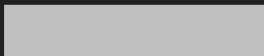
AVENTADOR

BOUGHT FOR:

Design



Engine



Performance



AGE

29% <40 YEARS OLD



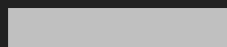
HURACÁN

BOUGHT FOR:

Design



Engine



Performance



Sound



AGE

45% <40 YEARS OLD



URUS

BOUGHT FOR:

Performance



Design



Brand Image



AGE

41% <40 YEARS OLD

YOUNGEST CUSTOMER BASE AMONG THE LUXURY AUTOMOTIVE SEGMENT

Source: Lamborghini Product Survey | Lamborghini Key 01.2022

Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Urus: Fuel consumption combined: 12.7 l/100 km; CO₂-emissions combined: 325 g/km (WLTP); Other models depicted are not available for sale.



Luxury super sportscar customers' trends

Be part of an exclusive entertaining platform



CUSTOMIZATION



FEEL LIKE A PILOT



EXPERIENCES



Product line up

A complete product offer composed by 3 product lines (2 super sportscars & 1 super SUV)



AVENTADOR



HURACÁN



URUS



V12

A unique product proposition in the market



NEW V12
(2023)

AVENTADOR SVJ

AVENTADOR
ULTIMAE

Aventador SVJ Coupe/Roaster: Fuel consumption combined: 18.0 l/100 km; CO2-emissions combined: 448 g/km (WLTP); Aventador LP 780-4 Ultimae Coupe/Roaster: Fuel consumption combined: 18.0 l/100km; CO2-emissions combined: 442 g/km (WLTP); Other models depicted are not available for sale.



Huracán

A complete family that addresses a wide range of customers' needs



Fun-to-drive: weight/power, driving feeling, vehicle's dynamics, responsiveness, controls, high-revs, low inertias, sound
Performance: max power, max torque, accelerations, max speed, aerodynamic efficiency, lap-time

Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.2 l/100km ; CO₂-emissions combined: 338 g/km (WLTP); Huracán EVO RWD: Fuel consumption combined: 13.8 l/100km ; CO₂-emissions combined: 330 g/km (WLTP); Huracán EVO RWD Spyder: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 335 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Huracán Tecnica: under homologation

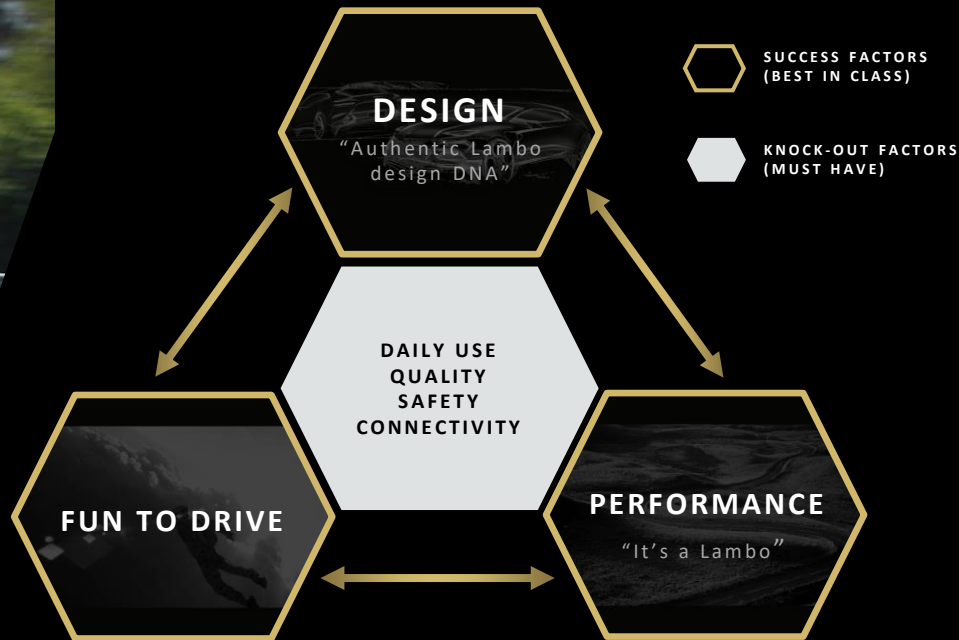


Urus

The pioneer of a new Luxury Segment: the first Super SUV



>80%
OF CUSTOMERS
ARE NEW TO
LAMBORGHINI
BRAND*





Waiting Time

More than 1 year of waiting time

AVENTADOR



SOLD OUT

HURACÁN



>1 YEAR

URUS



>1 YEAR



Customization Program

Ad Personam: a complete customization program

INCREMENTAL PERSONALIZATION LEVELS



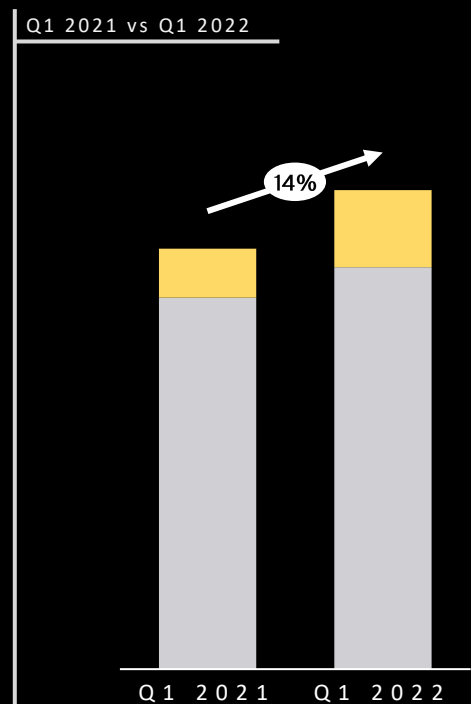
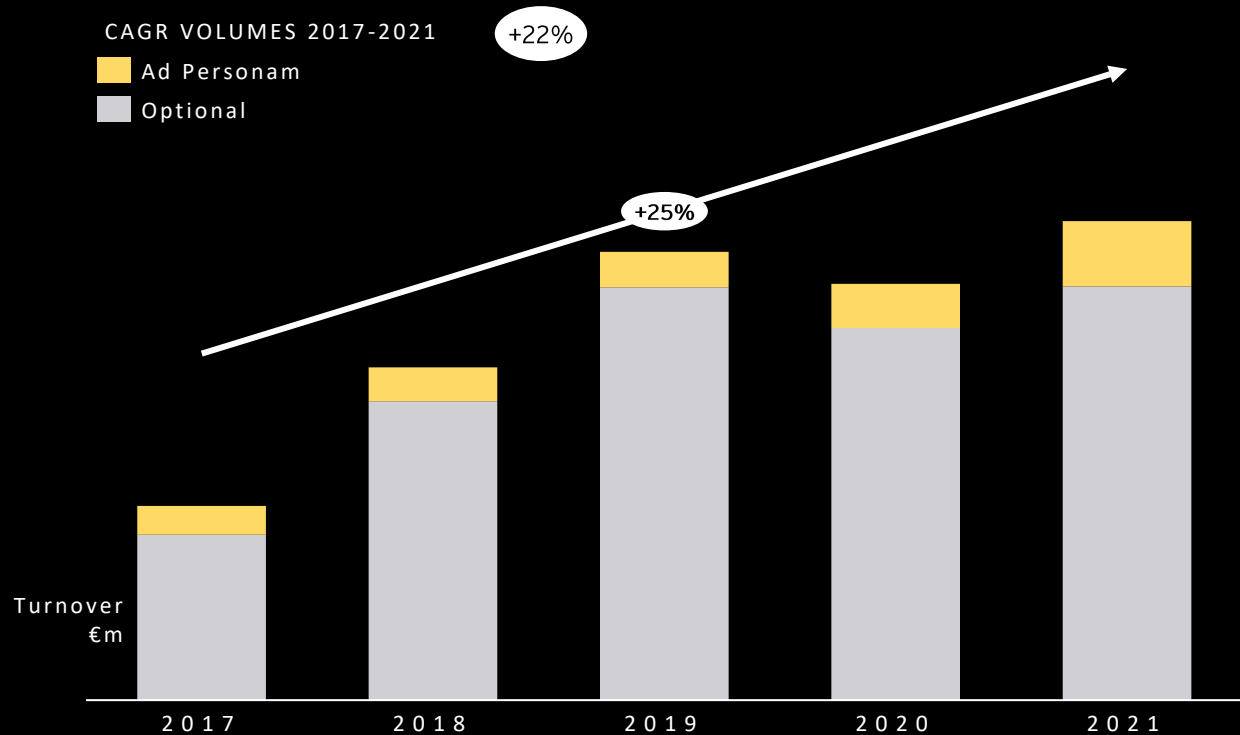
MULTIPLE TOUCHPOINTS





Customization Business

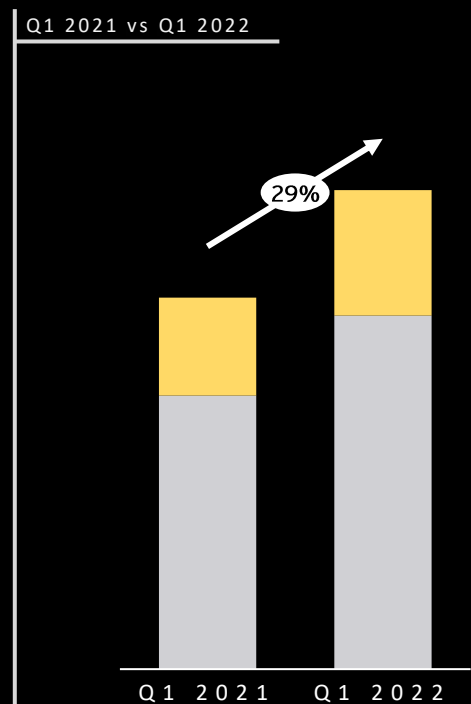
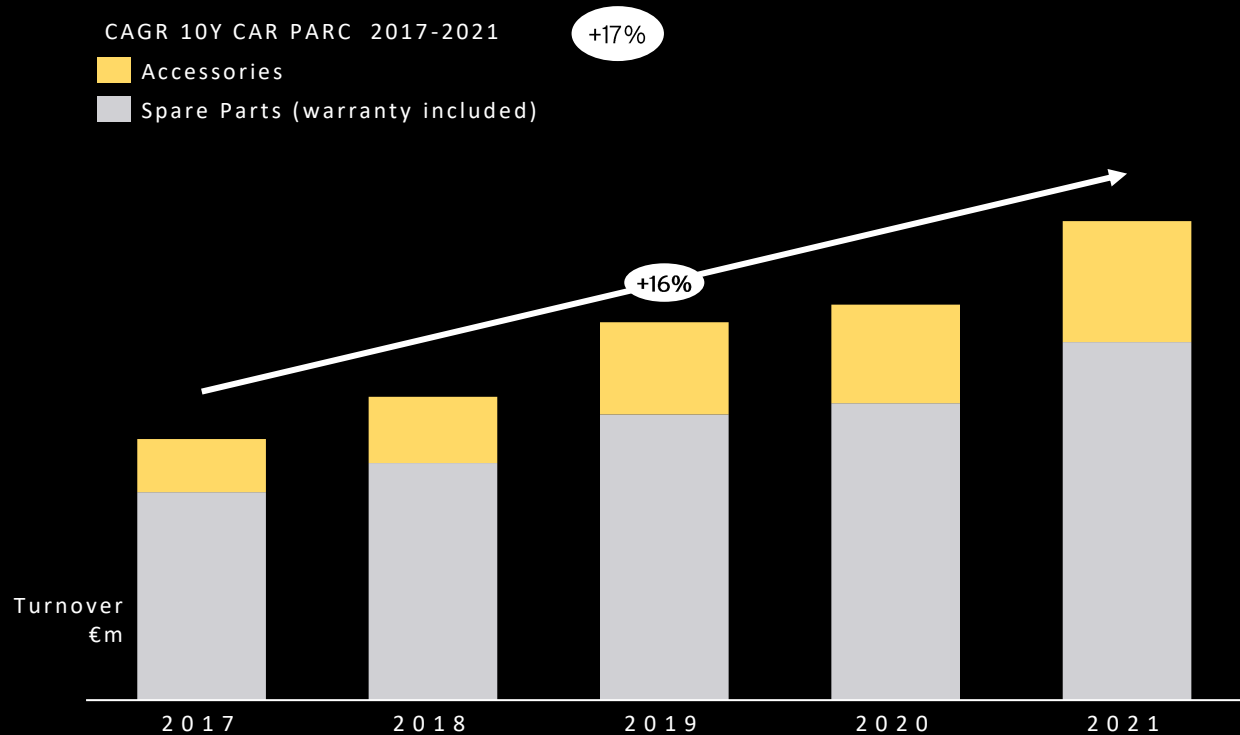
A consistent growth based on a wider offer to match customers' expectations





Spare Parts & Accessories Business

Solid parts' growth with expansion of accessory range offer

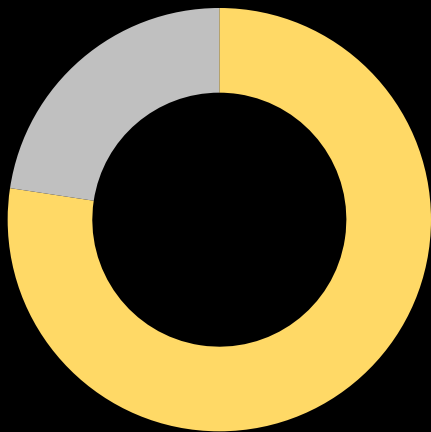




Dealer network business model

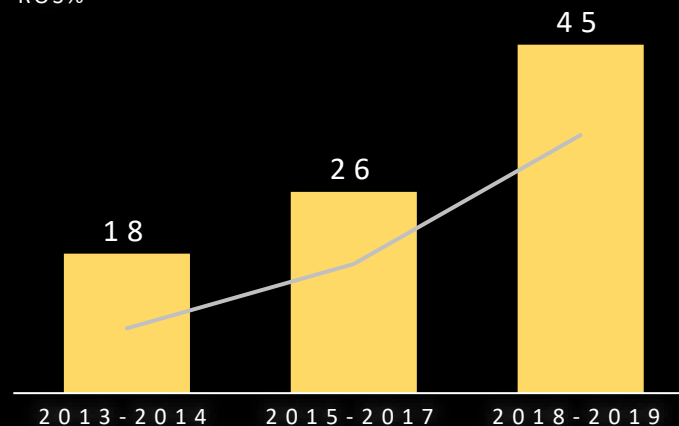
A solid and profitable dealer network

■ Audi, Bentley, Porsche
■ Others



MORE THAN 75% OF LAMBORGHINI DEALERS TRADE ALSO AUDI, BENTLEY AND PORSCHE

■ Average Deliveries to customer/Dealer
— ROS%

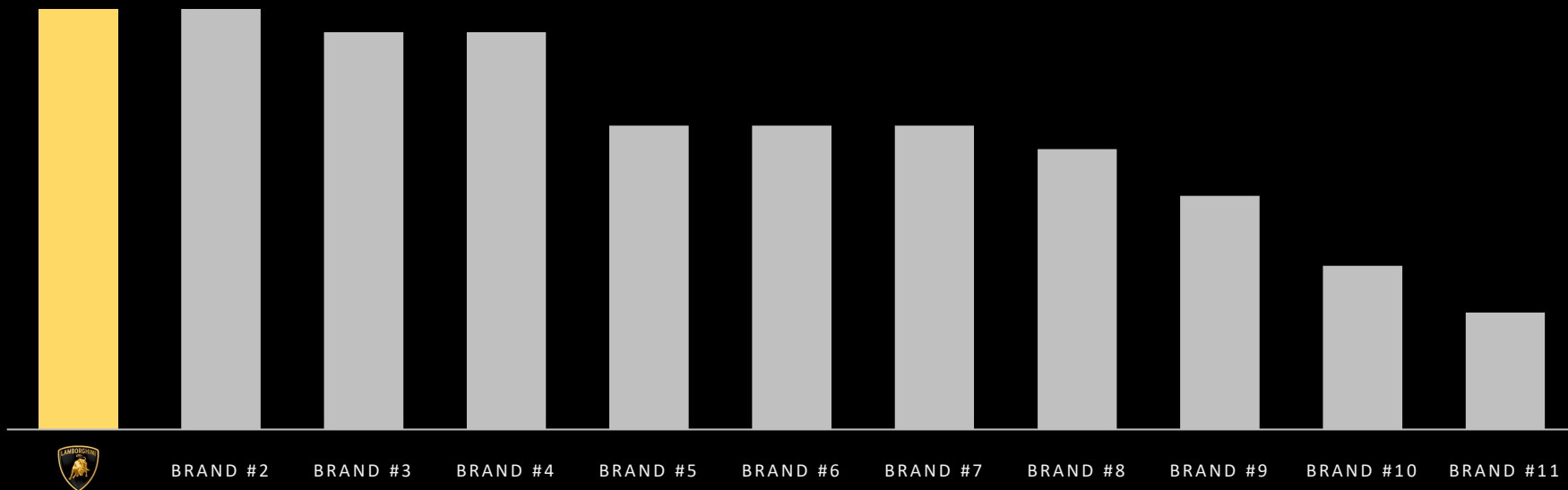


PROFITABILITY GROWTH THANKS TO A SUSTAINABLE BUSINESS MODEL



Overall customer satisfaction with Dealer network

Lamborghini rank 1st among Luxury and Top-End Premium brands





Customer Experience

A physical approach...

FACTORY



DEALER



ON THE ROAD



ON TRACK



Aventador SVJ: Fuel consumption combined: 18.0 l/100 km; CO₂-emissions combined: 448 g/km (WLTP); Huracán STO: Fuel consumption combined: 13.9 l/100km ; CO₂-emissions combined: 331 g/km (WLTP); Urus: Fuel consumption combined: 12.7 l/100 km; CO₂-emissions combined: 325 g/km (WLTP); Aventador S Coupe/Roaster: Fuel consumption combined: 19.2 l/100 km; CO₂-emissions combined: 460 g/km (WLTP); Huracán EVO: Fuel consumption combined: 13.7 l/100km ; CO₂-emissions combined: 332 g/km (WLTP); Huracán EVO Spyder: Fuel consumption combined: 14.2 l/100km ; CO₂-emissions combined: 338 g/km (WLTP)



...and a Digital Experience

Unica App: the Lamborghini World at a fingertip

24/7 LAMBORGHINI WORLD
IN ONE CONVENIENT PLACE

19.000 registered customers

CRM-integrated CONFIGURATOR, NEW MODEL PREVIEW
and picture of car during production

CAR CONNECTIVITY, TELEMETRY
and trip recording

Connected Services Shop

CRM-integrated SERVICE and BOOKING HISTORY

LAMBORGHINI DIGITAL EVENTS PASS





Brand Extension

Implementation of dual strategy

POSITIONING STRATEGY

Co-branding capsule
Commercial/marketing as main drivers
Low turnover

FAN STRATEGY

Strong distribution
Turnover as main driver
High impact

BOOSTING BRAND AWARENESS

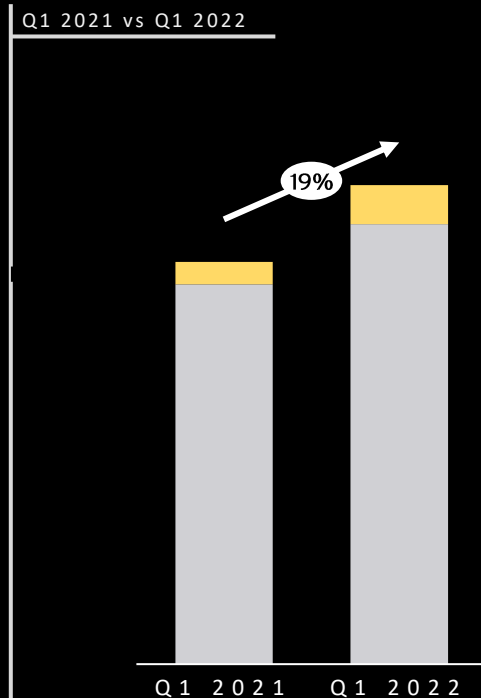
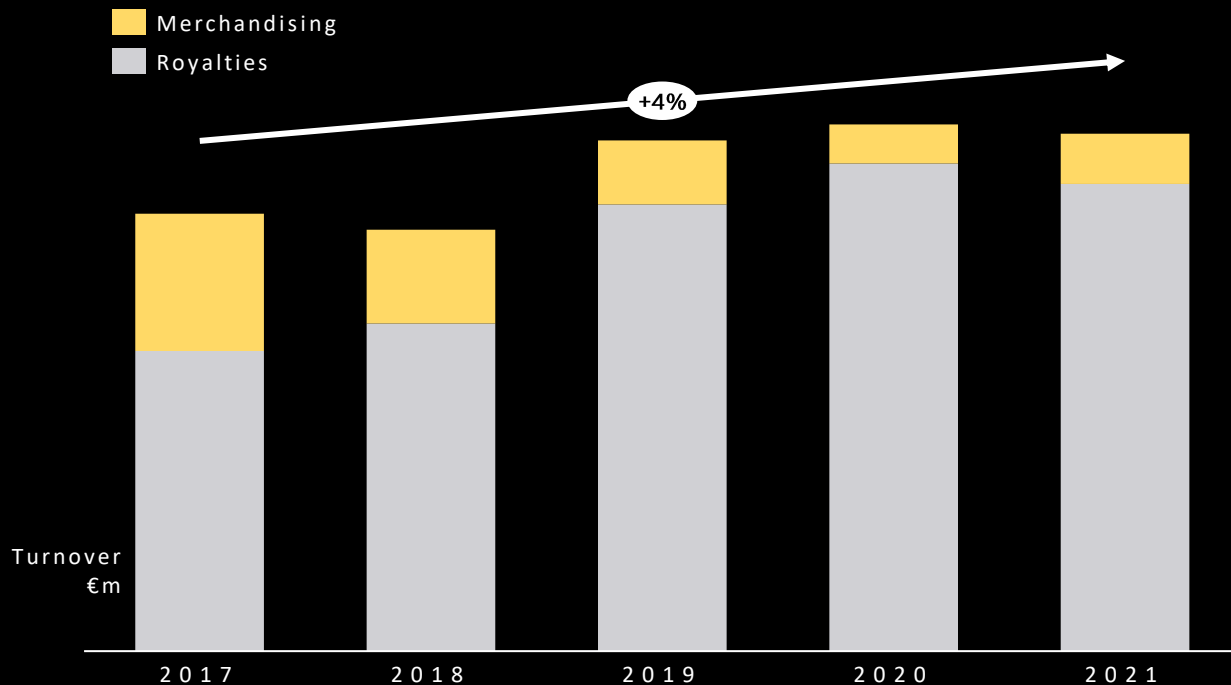
GENERATE REVENUES

BRAND PROTECTION AS A PREMISE



Brand Extension

Brand strength sustains continuous growth





Lamborghini Investor Field trip

Rouven Mohr | Chief Technical Officer and Board Member of Automobili Lamborghini

Aventador LP780-4 Ultimae: Fuel consumption combined: 18.0 l/100km ; CO₂-emissions combined: 442 g/km (WLTP)



Our Challenges

Two main challenges to reach Regulations Limits

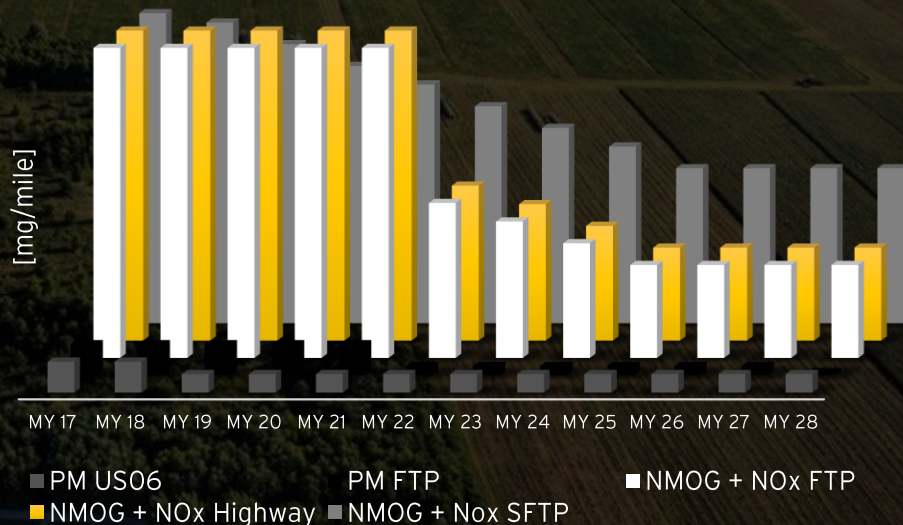
1

Different regulations focused on vehicle requirements

2

Worldwide CO2 and Emissions limits more & more strict

US Federal Tier 3 relevant emissions limit





Our Way

The Sportiness of the Future

FUTURE SPORTINESS

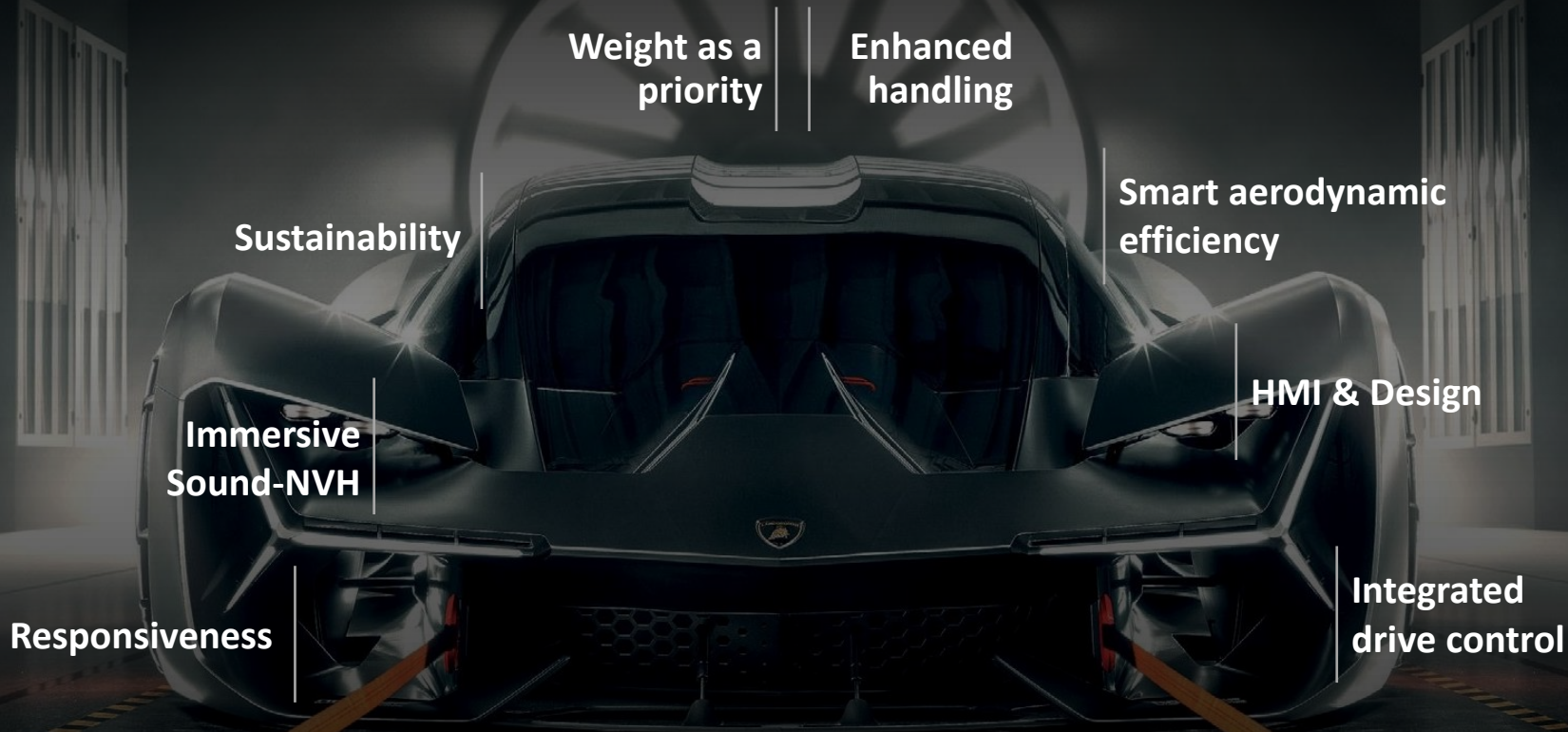
- › **HIGHER PERFORMANCE**
- › **EXCITEMENT & FUN**
- › **TECHNOLOGY AS A BOOSTER**
- › **ASTONISHING DIGITAL SOLUTIONS**

**BREATHLESS
EMOTIONS**



Technical Pillars

Feel like a pilot





Direzione Cor Tauri

Taking the best of two worlds

INTERNAL COMBUSTION ENGINE

ELECTRIFICATION

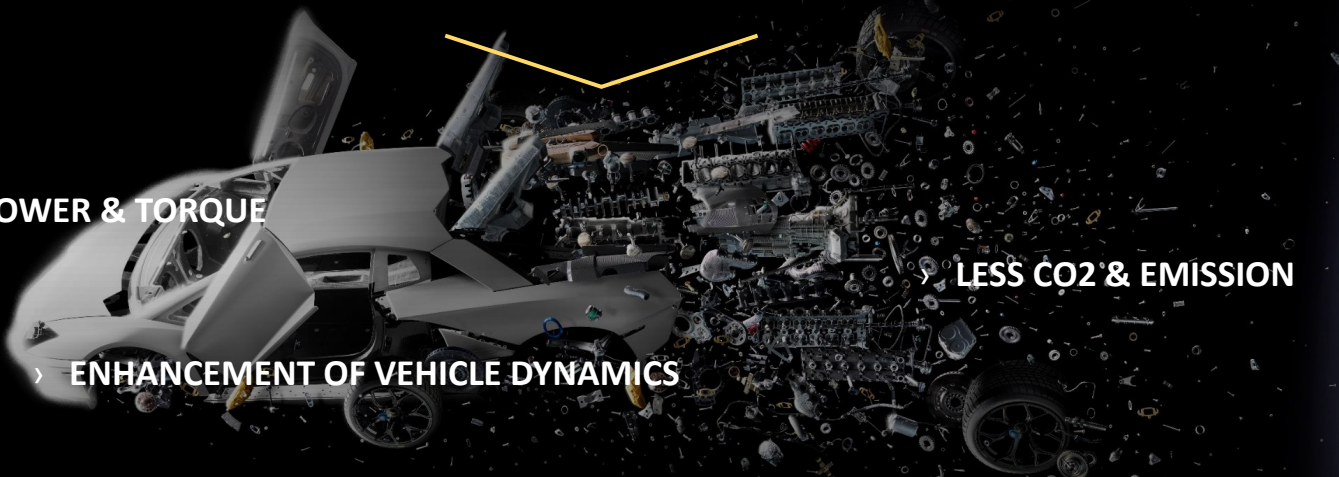
› MORE POWER & TORQUE

› ENHANCEMENT OF VEHICLE DYNAMICS

› LIGHTWEIGHT MATERIALS

› LESS CO₂ & EMISSION

› EVOLVED CONNECTIVITY





Powertrain Distinctiveness

In the heart of the “Motor Valley”

POWERTRAIN AND ELECTRIFICATION COMPETENCE

- Tradition, Know How and Expertise on Internal Combustion Engines
- Unconventional approach to electrification

HV ANCILLARIES PORTFOLIO FROM AUDI GROUP

- Platform Synergies with the Group
- Full access to Audi Group components and solutions

NEW CONCEPTS

FREEDOM TO BE UNIQUE

RESOURCES WHERE REALLY MATTERS



Energy Storage Distinctiveness

Super capacitors

1st patent of an innovative Metal-Organic framework presented in 2019

Technology enabler for comfort improvement and driving fun

Enabler of a low voltage, high power hybrid system (25kW)

1st vehicle with a 48V traction e-motor, powered by a Super capacitor

**3 TIMES HIGHER POWER DENSITY
COMPARED WITH CONVENTIONAL
LI-ION BATTERY**



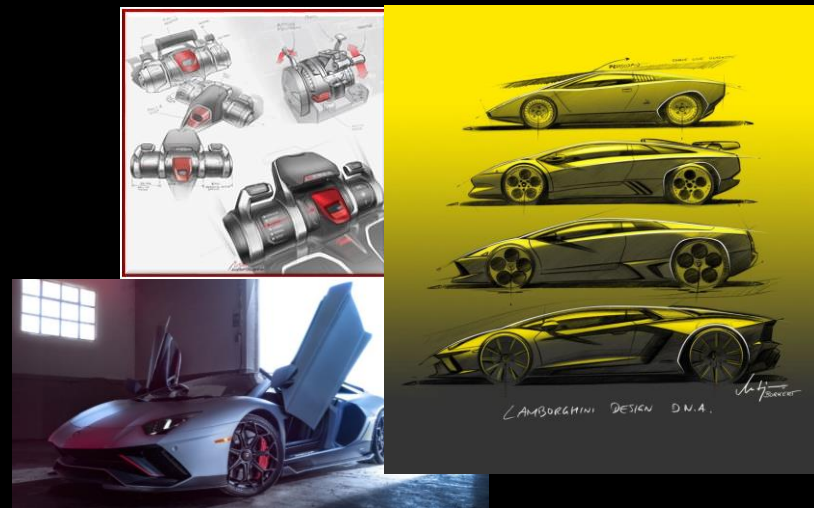
Breathless Emotions in a New Era

To instill Lamborghini's DNA

FUN TO DRIVE



DESIGN LANGUAGE



LAMBORGHINI UNIQUE PERFORMANCE AND EMOTIONS

Aventador SVJ Coupe: Fuel consumption combined: 18.0 l/100 km; CO₂-emissions combined: 448 g/km (WLTP); Urus: Fuel consumption combined: 12.7 l/100 km; CO₂-emissions combined: 325 g/km (WLTP); Aventador LP780-4 Ultimae: Fuel consumption combined: 18.0 l/100 km; CO₂-emissions combined: 442 g/km (WLTP)



Lightweight Material Distinctiveness

Composite materials: a story of success

**WEIGHT
REDUCTION**

VERSATILITY

**STIFFNESS TO
WEIGHT RATIO**

**SUSTAINABLE
MATERIAL**

ADDED VALUE FOR CUSTOMER

Over 30 years of research and
experience with composite materials

CFRP (Carbon Fiber Reinforced Plastic)
production: 360° in House



Digital Distinctiveness

Evolving Connectivity and HMI



CONNECTIVITY GEARED TOWARDS SPORTINESS:

- LEADERBOARD**
- EMOTION RECOGNITION**
- AI COACH**
- REAL TIME TELEMETRY**
- REMOTE GARAGE**
- BIOMETRICAL DATA**

PLATFORMS SHARED WITHIN DIGITAL ECOSYSTEM OF THE GROUP



Lamborghini Squadra Corse

A story of success

CUSTOMER RACING High

Performance Vehicle
for Worldwide GT Competition

DRIVING EXPERIENCE

Track Days & Motorsport Events
to enhance the Thrill of Driving



LMDh

The Pinnacle of our Motorsport: The “Dream of Le Mans”
Coherent with our Direzione Cor Tauri Strategy



The specified fuel consumption and emission data have been determined according to the measurement procedures prescribed by law. Since 1st September 2017, certain new vehicles are already being type-approved according to the Worldwide Harmonized Light Vehicles Test Procedure (WLTP), a more realistic test procedure for measuring fuel consumption and CO₂ emissions. Starting on September 1st 2018, the New European Driving Cycle (NEDC) will be replaced by the WLTP in stages. Owing to the more realistic test conditions, the fuel consumption and CO₂ emissions measured according to the WLTP will, in many cases, be higher than those measured according to the NEDC. Therefore, the usage of CO₂ emission values measured according to WLTP for vehicle taxation from 1st September 2018 on can cause changes in this regards as well. For further information on the differences between the WLTP and NEDC, please visit www.audi.de/wltp.

We are currently still required by law to state the NEDC figures. In the case of new vehicles which have been type-approved according to the WLTP, the NEDC figures are derived from the WLTP data. It is possible to specify the WLTP figures voluntarily in addition until such time as this is required by law. In cases where the NEDC figures are specified as value ranges, these do not refer to a particular individual vehicle and do not constitute part of the sales offering.

They are intended exclusively as a means of comparison between different vehicle types. Additional equipment and accessories (e.g. add-on parts, different tyre formats, etc.) may change the relevant vehicle parameters, such as weight, rolling resistance and aerodynamics, and, in conjunction with weather and traffic conditions and individual driving style, may affect fuel consumption, electrical power consumption, CO₂ emissions and the performance figures for the vehicle.

For further information on the official fuel consumption and official specific CO₂ emissions of new cars, please refer to the "Guide to the fuel and energy consumption and CO₂ emissions of new cars", which is available free of charge at all points of sale and from Deutsche Automobil Treuhand GmbH, Hellmuth-Hirth-Str. 1, D-73760 Ostfildern or under www.dat.de.